

12:00 - 1:30 Lunch with Suppliers

Wednesday, March 19 Continued



1:30 - 2:15

“Celebrant”

**Increasing the *Value* of Your
Services to Families**

Marilyn Brandt, VP of Operations

Lake View Cemetery, Cleveland, OH

2:15 - 3:00

“What Do You Do”

Mark Funke, OCA President

Spring Grove Cemetery, Grounds Mgr

3:00 - 3:30

Break with Suppliers

3:30 - 4:15

“Wake me when it’s Over”

Cathy Jo Smith-Grove City, OH

A History of Irish

Professional Storyteller/Author

Wake Traditions

4:15 - 6:30

Free Time

6:30 - 7:30

Social Hour with Suppliers

7:30 - 10:00 Buffet Dinner & Entertainment with Suppliers

Thursday, March 20

7:00 - 8:30

Breakfast with Suppliers

8:30 - 8:45	Announcements	Mark Funke, OCA President
8:45 - 9:30	“When is it Time to Sub Out”	Miles Korte - Apartment Services Livonia, MI
9:30 - 10:15	“Old Soldiers & Sailors Orphanage”	Bill Chavanne - Columbus, OH
10:15 - 10:45	Break with Suppliers	
10:45 - 11:30	“The Way We Memorialize”	Bob Porter – Regional Sales Mgr Matthews International Cincinnati, OH
11:30 – 11:45	BWC Update	Bob Carr Benefits Management Services/OH
11:45 - 12:00	Legislative Update	Tim Long OCA Legal Counsel
12:00 - 1:00	Lunch with Suppliers	
Conference Conclusion		