



## THE OHIO CEMETERY ASSOCIATION

### 2020 Rookie Award

#### RECOGNIZE YOUR ROOKIE:

The definition of a Rookie is: a sales employee who has been with your cemetery for less than twelve (12) months but has had outstanding success (there may be other metrics but total sales volume is always a place to start).

Name of Rookie: \_\_\_\_\_ (Please print)

(Please submit a separate sheet to tell us why you've chosen this person as your Rookie)

### 2020 Special Employee Award

#### RECOGNIZE YOUR SPECIAL EMPLOYEE!

This award goes to an employee, perhaps an administrative or grounds employee, who has exceeded expectations and has performed admirably for the past year.

Cemetery: \_\_\_\_\_ (Please print)

Our Special Employee is: \_\_\_\_\_ (Please print)

(Please submit a separate sheet explaining why you are recognizing this employee)

**AWARD FORMS MUST BE SUBMITTED NO LATER THAN FEBRUARY 15, 2021**

**SUBMIT TO: THE OHIO CEMETERY ASSOCIATION 219 WEBBSHAW DRIVE • CENTERVILLE,  
OHIO 45458**

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## THE OHIO CEMETERY ASSOCIATION

# RECOGNITION AWARD CRITERIA

### Rookie Award

This award is designed to provide recognition to those Sales Professionals who have less than one (1) year of experience but who have provided outstanding service and/or produced extraordinary sales volume.

*(It is important to recognize new sales professionals who are succeeding)*

### Special Employee Award

This award is for an employee at your cemetery who is deserving of recognition for achievement and outstanding performance during the past year. This might be a sales employee or an employee such as an office manager, administrative staff member or grounds staff member who has provided outstanding service.